

# 1 Initial Meeting

- About You & Your Trip
- Your Approval Process
- Financial Expectations

# 2 Itinerary Outline Graph (IOG)

- Review for Accuracy
- IOG Approval
- Set Appointment for Trip Orchestration

# 3 Trip Orchestration Preparation

- Operations Team Does Their Magic!
- Logistics, Transportation, Hotel, Restaurants, Attractions, etc.

# 4 Trip Orchestration Presentation

- Review Inclusions & Rates
- Transportation Choice
- GO TO CONTRACT!

# 5 Under Contract

- Finalize Rate Worksheet
- Launch Group Collect
- Schedule Parent Meeting

# 7 Final itinerary

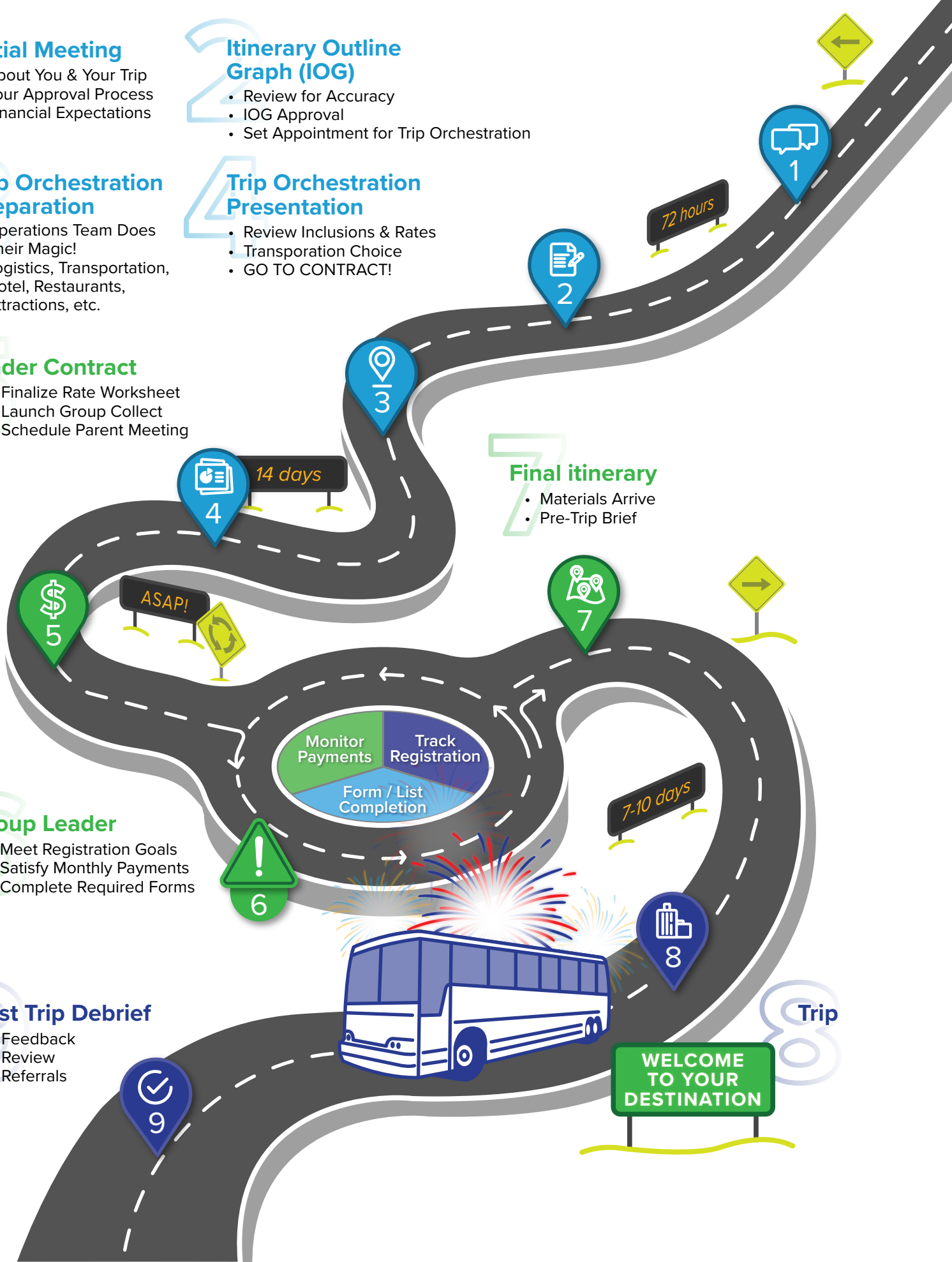
- Materials Arrive
- Pre-Trip Brief

# 6 Group Leader

- Meet Registration Goals
- Satisfy Monthly Payments
- Complete Required Forms

# 9 Post Trip Debrief

- Feedback
- Review
- Referrals



14 days

ASAP!

7-10 days

WELCOME TO YOUR DESTINATION

Trip



## What makes us unique?

We provide a “Concierge Level” of service from the Group Leaders’ perspective.

We demonstrate Industry Leading attention to detail.

Our Added Value Programs provide benefits for our travelers and their Group Leaders.

We are one of only a few organizations to have received Certified Student Travel Organization (CSTO) status from the Center for Student Travel.



## About Us

Since 1993, we have specialized in customized, all-inclusive student group travel and our passion remains to create life-long growth through memorable experiences.



## Our logo

The 4 rings of our logo represent the 4 pillars of our business: **Customer Service**, **Logistics**, **Education**, and **Experiences**, all surrounding a core embodying the well-being of our travelers.



## Added Value Programs

- Student Scholarships and Teacher Grants
- Loyalty Rewards Program
- Research Team Referral Program



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